| Bachelo | or of Business Administration in International Busine | ss Le | evel 4. | 5 (FY | BBA | IB) Sei | miste | r I | |
|-------------|---|---------------------|----------------|--------|-----------------|---------------|-------|-------|----|
| Course Type | Course Name | Teac Schem We | | | amina ne and | tion Marks | | Credi | ts |
| | | TH | P CCE EE Total | | ТН | P | Total | | |
| Subject - 1 | Principles of Management | 4 | | 40 | 60 | 100 | 4 | - | 4 |
| Subject - 2 | Business Accounting | 4 | | 40 | 60 | 100 | 4 | - | 4 |
| Subject - 3 | Business Demographyand Commercial Geography | 4 | | 40 | 60 | 100 | 4 | - | 4 |
| GE/OE | College Basket | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| SEC | Business Mathematics | 2 | - | 50 | - | 50 | 2 | - | 2 |
| AEC | Business Communication skills - I | 2 | - | 50 | - | 50 | 2 | - | 2 |
| VEC | Indian constitution and Democracy | 2 | - | 50 | - | 50 | 2 | - | 2 |
| IKS | Generic IKS | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| | | 22 | 0 | 310 | 240 | 550 | 22 | 0 | 22 |

| Bachelo | Bachelor of Business Administration in International Business Level 4.5 (FY BBA IB) Semister II | | | | | | | | | | |
|-------------|---|-------|------------------------|-----|-----------------|---------------|----|-------|-------|--|--|
| Course Type | Course Name | Schem | hing ne Hrs/ eek | | amina ne and | tion Marks | | Credi | ts | | |
| | | TH | P | CCE | EE | Total | ТН | P | Total | | |
| Subject - 4 | Principles of Finance | 4 | | 40 | 60 | 100 | 4 | - | 4 | | |
| Subject - 5 | Principles of Marketing | 4 | | 40 | 60 | 100 | 4 | - | 4 | | |
| Subject - 6 | Principles of Human Resource Management & Organizational Behavior | 4 | | 40 | 60 | 100 | 4 | - | 4 | | |
| GE/OE 2 | College Basket | 2 | - | 20 | 30 | 50 | 2 | - | 2 | | |
| SEC | Business Statistics | 2 | - | 50 | - | 50 | 2 | - | 2 | | |
| AEC | Business Communication skills - II | 2 | - | 50 | - | 50 | 2 | - | 2 | | |
| VEC | Environmental Science | 2 | - | 50 | - | 50 | 2 | - | 2 | | |
| CC | Sports/NSS/NCC/Yoga Education/Health and Wellness/Fine Arts-I | 2 | - | 50 | - | 50 | 2 | - | 2 | | |
| | Total | 22 | 0 | 290 | 210 | 500 | 20 | 0 | 22 | | |

Exit option: Award of UG Certification in Major with 44 credits and an additional 4 credits core NSQF course / Internship in industry/ organization/on-campus of 120 Hrs or after successful completion of Certification courseby Swayam/ NPTEL MOOC Course.

| Bachelor | of Business Administration in International Business | Leve | 1 5.0 (| SY BE | SA IB) | Semis | ter II | Ι | |
|-------------------|--|---------------------|---------|--------------|--------|-------|--------|---|-------|
| Course Type | Course Name | Teac Schem We | e Hrs/ | Ex: Schem | | | its | | |
| | | TH | P | CCE | EE | Total | ТН | P | Total |
| Major Mandatory 1 | Production and Operations Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 2 | Basics of Cost Accounting | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| Minor 1 | AI in IHRM / AI in IMM/ AI in IFM | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Open Elective | College Basket | 2 | | 20 | 30 | 50 | 2 | - | 2 |
| VSC | Story Telling Skills | 2 | | 50 | - | 50 | 2 | - | 2 |
| AEC | Modern Indian Languages 1 (Marathi / Hindi / Sanskrit) | 2 | | 50 | - | 50 | 2 | | 2 |
| IKS | Management Thoughts in Ancient India | 2 | | 50 | - | 50 | 2 | | 2 |
| FP | Related to Major Course | 2 | 2 | 20 | 30 | 50 | - | 2 | 2 |
| CC | Sports/NSS/NCC/Yoga Education/Health and Wellness/Fine Arts-II | 2 | - | - | - | - | - | - | 2 |
| | Total | 22 | 2 | 290 | 210 | 500 | 18 | 2 | 22 |

Additional Compulsory Certificate Course - Foreign Language I (German / French) Certificate. This course will be an inseparable part of the syllabus and will be arranged by college.

| Bachelor | of Business Administration in International Business | Leve | el 5.0 (| SY BE | BA IB) | Semis | ter I | V | |
|-------------------|---|---------------------|----------|-------|---------------------|-------|-------|------|-------|
| Course Type | Course Name | Teac Schem We | e Hrs/ | | aminati ne and N | | | Cred | iits |
| | | TH | P | CCE | EE | Total | ТН | P | Total |
| Major Mandatory 1 | Import Export Procedure | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 2 | International Logistics & Port Management | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| Minor 1 | Organisational Development / Foreign Exchange Management / Advertising and Promotion Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Open Elective | College Basket | 2 | | 20 | 30 | 50 | 2 | - | 2 |
| VSC | Business Analytics | 2 | | 50 | - | 50 | 2 | - | 2 |
| SEC | Global Business Environment | 2 | | 50 | - | 50 | 2 | | 2 |
| AEC | Modern Indian Languages 2 (Marathi / Hindi / Sanskrit) | 2 | | 50 | - | 50 | 2 | | 2 |
| Project | Related to Major Subject | - | 2 | 20 | 30 | 50 | - | 2 | 2 |
| CC | Sports/NSS/NCC/Yoga Education/Health and Wellness/Fine Arts-III | - | - | - | - | - | - | - | 2 |
| | Total | 18 | 2 | 290 | 210 | 500 | 20 | 2 | 22 |

Additional Compulsory Certificate Course - Foreign Language II (German / French) Certificate. This course will be an inseparable part of the syllbus and will be arranged by college.

Exit option: Award of UG Diploma in major and minor with 80-88 credits and an additional 4 credits core NSQF course / Internship in industry/organization or continue with major and minor.

| Bachelor | of Business Administration in International Business | s Leve | el 5.5 (| (TY BI | BA IB |) Semi | ster \ | 7 | |
|-------------------|---|---------------------|----------|--------|------------------|--------|--------|---|-------|
| Course Type | Course Name | Teac Schem We | e Hrs/ | | aminatione and N | | ks | | |
| | | TH | P | CCE | EE | Total | ТН | P | Total |
| Major Mandatory 1 | Research Methodology | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 2 | International Warehouse and Supply Chain Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 3 | Foreign Trade Policy and Procedure | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Major Elective | Industrial Relations and Labour Laws/Legal Aspects in Finance and Security Laws | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Minor | HR for Start Ups and New Ventures/Financi al Modeling / Digital Marketing | 2 | - | 50 | - | 50 | 2 | 1 | 2 |
| VSC | Office Tools for Managers | 2 | | 50 | - | 50 | 2 | - | 2 |
| FP | Related to Major Subject | 2 | 2 | 50 | - | 50 | 2 | 2 | 2 |
| | Total | 22 | 2 | 310 | 240 | 550 | 20 | 2 | 22 |

| Bachelor | of Business Administration in International Business | Leve | 1 5.5 (| TY BE | BA IB) | Semis | ter V | Τ | |
|-------------------|---|---------------------|---------|-------|------------------|-------|---------|---|-------|
| Course Type | Course Name | Teac Schem We | e Hrs/ | | aminatione and M | | Credits | | |
| | | TH | P | CCE | EE | Total | TH | P | Total |
| Major Mandatory 1 | Start – Up Innovation and Entrepreneurship Development | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 2 | Country Profiling and Analysis | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 3 | Legal Environment for Business | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Major Elective | International Financial Management / International Marketing Management | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Minor | Advanced Excel | 2 | - | 50 | - | 50 | 2 | - | 2 |
| OJT | Internship | - | 2 | 40 | 60 | 100 | - | 4 | 2 |
| | Total | 16 | 2 | 250 | 300 | 550 | 18 | 4 | 22 |

Note: Students shall complete on-job training/Internship in industry/organization/on-campus for 120 hours during winter vacations after Semester V examinations and commencement of Semester VI.

Exit option: Award of UG Degree in Major with 132 credits OR Continue with Major or Minor.

| Bachelor | of Business Administration in International Business | Leve | 1 6.0 (| FY BB | A IB) | Semis | ter V | II | |
|-------------------|---|-------|---------------------------------------|-------|-------|-------|-------|----|-------|
| Course Type | Course Name | Schem | Teaching Scheme Hrs/ Week Schen | | | | Cred | | |
| | | TH | P | CCE | EE | Total | ТН | Р | Total |
| Major Mandatory 1 | International Warehouse and Supply Chain Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 2 | International Project Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 3 | International Institutions and Trade Implications | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Major Mandatory 4 | Structure of Global Economy | 2 | | 20 | 30 | 50 | 2 | - | 2 |
| Major Elective | Global Financial Markets/ Global Human Resource Management | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Minor | Advanced Research Methodology | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| | Total | 22 | 0 | 220 | 330 | 550 | 22 | 0 | 22 |

| Bachelor (| of Business Administration in International Business | Level | 6.0 (| FY BB. | A IB) | Semist | er VI | Ш | |
|-------------------|--|---------------------|--------|--------|------------------|--------|-----------|---|-------|
| Course Type | Course Name | Teac Schem We | e Hrs/ | | aminatione and N | | (`redits | | |
| | | TH | P | CCE | EE | Total | TH | P | Total |
| Major Mandatory 1 | Business Ethics & Corporate Governance | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 2 | Management Information System | 4 | - | 40 | 60 | 100 | 4 | - | 4 |
| Major Mandatory 3 | Managemen t of Agribusines s & Agri Exports | 4 | | 40 | 60 | 100 | 4 | | 4 |
| Major Mandatory 4 | Recent Trends in International Business | 2 | | 20 | 30 | 50 | 2 | ı | 2 |
| Major Elective | Risk Management in Supply Chain / Risk Management in International Finance | 4 | | 40 | 60 | 100 | 4 | | 4 |
| OJT | Internship | - | 2 | 40 | 60 | 100 | - | 4 | 4 |
| | Total | 18 | 2 | 220 | 330 | 550 | 18 | 4 | 22 |

Award of Four years UG Honors with Research Degree in Major and Minor with 176 credits. Exit option: Award of UG Degree in Major with 132 credits OR Continue with Major or Minor.

| Bachelor o | of Business Administration in International Business | Level | 6.0 (| FY BB. | A IB) | Semist | er Vl | Ш | |
|-------------------|--|---------------------|--------|--------|---------------------|--------|-------|------|-------|
| Course Type | Course Name | Teac Schem We | e Hrs/ | | aminati ne and N | | | Cred | its |
| | | ТН | Р | CCE | EE | Total | ТН | Р | Total |
| Major Mandatory 1 | Business Ethics & Corporate Governance (Online) | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| Major Mandatory 2 | Management Information System (Online) | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| Major Mandatory 3 | Managemen t of Agribusines s & Agri Exports (Online) | 2 | | 20 | 30 | 50 | 2 | | 2 |
| Major Mandatory 4 | Recent Trends in International Business (Online) | 2 | | 20 | 30 | 50 | 2 | - | 2 |
| Major Elective | Risk Management in Supply Chain / Risk Management in International Finance | 2 | | 20 | 30 | 50 | 2 | | 2 |
| | Semester Long Internship | - | 2 | 120 | 180 | 300 | - | 12 | 12 |
| | Total | 10 | 2 | 220 | 330 | 550 | 10 | 12 | 22 |

Note: Students shall complete Semester long Internship in industry/organization/ for 360 hours duringSemester VI. Award of Four years UG Honors with Research Degree in Major and Minor with 176 credits. Exit option: Award of UG Degree in Major with 132 credits OR Continue with Major or Minor.

| Bachelor | Bachelor of Business Administration in International Business Level 6.0 (FY BBA) Semister VII | | | | | | | | | | | |
|--------------------|---|---------------------|--------|--------------------------------|-----|-------|--------|---|-------|--|--|--|
| Course Type | Course Name | Teac Schem We | e Hrs/ | Examination Scheme and Mark | | | Credit | | its | | | |
| | | TH | Р | CCE | EE | Total | ТН | Р | Total | | | |
| | a) BBA : Finance | | | | | | | | | | | |
| Major Mandatory 13 | Financial Planning and Wealth Management | 4 | - | 40 | 60 | 100 | 4 | | 4 | | | |
| Major Mandatory 14 | Mergers, Acquisitions & Corporate Restructuring | 4 | - | 40 | 60 | 100 | 4 | | 4 | | | |
| Major Mandatory 15 | Project Finance | 2 | | 20 | 30 | 50 | 2 | | 2 | | | |
| Major Elective 2 | FinancialAnalytics | 4 | | 40 | 60 | 100 | 4 | | 4 | | | |
| | b) BBA : Marketing | | | | | | | | | | | |
| Major Mandatory 13 | Marketing Analytics | 4 | - | 40 | 60 | 100 | 4 | | 4 | | | |
| Major Mandatory 14 | Rural Agricultural Marketing | 4 | - | 40 | 60 | 100 | 4 | | 4 | | | |
| Major Mandatory 15 | Demand Analysis &Forecasting | 2 | | 20 | 30 | 50 | 2 | | 2 | | | |
| Major Elective 2 | Tourism and Hospitality Marketing | 4 | | 40 | 60 | 100 | 4 | | 4 | | | |
| | c) BBA: HRM | | | | | | | | | | | |
| Major Mandatory 13 | Compensation Management | 4 | - | 40 | 60 | 100 | 4 | | 4 | | | |
| Major Mandatory 14 | Talent Management | 4 | - | 40 | 60 | 100 | 4 | | 4 | | | |
| Major Mandatory 15 | Leadership, Influence &Power | 2 | | 20 | 30 | 50 | 2 | | 2 | | | |
| Major Elective 2 | Community Connect | 4 | | 40 | 60 | 100 | 4 | | 4 | | | |
| | Common Courses | | | | | | | | | | | |
| Major Mandatory 12 | Business Ethics & Corporate Governance | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | | |
| Minor 6 | Advanced Research Methodology | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | | |
| | Total | 22 | 0 | 220 | 330 | 550 | 22 | 0 | 22 | | | |

Abbreviations:

MJC - Major Core MJE- Major Elective MNR-Minor | VSC- Vocational Skill Course

IKS - Indian Knowledge System FPR- Field Project OJT - On Job Training

CEP – Community Engagement Program GOE –Generic Elective / Open Elective

SEC- Skill Enhancement Course | AEC- Ability Enhancement Course | VEC - Value Education course CCC- Co-curricular Course

RM – Research Methodology T- Theory | P-Practical | FP - Field Project

| Bachelor of Business Administration in International Business Level 6.0 (FY BBA) Semister VIII | | | | | | | | | | | |
|--|--|----------------|--------|-------------------------------|-----|-------|----|-------|-------|--|--|
| Course Type | Course Name | Teaching Hrs/W | Scheme | Examination Scheme & Marks | | | | Credi | ts | | |
| | | TH | P | CCE | EE | Total | TH | P | Total | | |
| | a) BBA : Financ | ee | | | | | | | | | |
| Major Mandatory 16 | Strategic Financial Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 17 | Financial Risk Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 18 | Investment Banking | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 19 | AI and ML in Finance | 2 | - | 20 | 30 | 50 | 2 | - | 2 | | |
| Major Elective | FOREX and Treasury Management | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| | b) BBA : Marketi | ing | | | | | | | | | |
| Major Mandatory 16 | Tourism and Hospitality Marketing | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 17 | Retailing Analytics | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 18 | Marketing to Emerging Markets and Business | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 19 | Artificial Intelligence & Machine Learning in Business | 2 | - | 20 | 30 | 50 | 2 | - | 2 | | |
| Major Elective | Industrial Marketing | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| | c) BBA: HRM | | | | | | | | | | |
| Major Mandatory 16 | Industrial Psychology | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 17 | HR Analytics | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Mandatory 18 | Industrial Relations &LabourLaw | 2 | | 20 | 30 | 50 | 2 | - | 2 | | |
| Major Mandatory 19 | Negotiation Skills for HR | 4 | | 40 | 60 | 100 | 4 | - | 4 | | |
| Major Elective | Employee Training & Development | | | | | | | | | | |
| | Common Course | es | | | | | | | | | |
| OJT | Internship (After the final examsof Sem VII | 4 | - | 40 | 60 | 100 | 4 | - | 4 | | |
| | Total | 22 | 0 | 220 | 330 | 550 | 22 | 0 | 22 | | |

Award of Four years UG Honors with Research Degree in Major & Minor with 176 credits. Exit option: Award of UG Degree in Major with 132 credits OR Continue with Major or Minor.

| Bac | helor of Business Administration International Busine | ss Level 6 | 5.0 (FY | BBA |) Semi | ister VII | I | | |
|--------------------|---|---------------------|----------|-----|-----------------|----------------|----|------|-------|
| Course Type | Course Name | Teaching S Hrs/W | | | kamina eme & | ntion Marks | | Cred | its |
| | | TH | P | CCE | EE | Total | TH | P | Total |
| | a) BBA : Finance | | | | | | | | |
| Major Mandatory 16 | Strategic Financial Management (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 17 | Financial Risk Management (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 18 | Investment Banking (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 19 | AI and ML in Finance (Online) | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| Major Elective | FOREX and Treasury Management | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| | b) BBA : Marketing | g | | | | | | | |
| Major Mandatory 16 | Tourism and Hospitality Marketing (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 17 | Retailing Analytics (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 18 | Marketing to Emerging Markets and Business (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 19 | AI & MLin Business (Online) | 2 | - | 20 | 30 | 50 | 2 | - | 2 |
| Major Elective | Industrial Marketing | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| | c) BBA: HRM | | | | | | | | |
| Major Mandatory 16 | Industrial Psychology (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 17 | HR Analytics (Online) | 2 | - | 20 | 30 | 50 | 4 | - | 4 |
| Major Mandatory 18 | Industrial Relations & Labour Law (Online) | 2 | | 20 | 30 | 50 | 2 | - | 2 |
| Major Mandatory 19 | Negotiation Skills for HR (Online) | 2 | | 20 | 30 | 50 | 4 | - | 4 |
| Major Elective | Employee Training & Development | 2 | | 20 | 30 | 50 | | | |
| | Common Courses | | | | | | | | |
| | Semester Long Internship | - | 2 | 120 | 180 | 300 | - | 12 | 12 |
| | Total | 10 | 2 | 220 | 330 | 550 | 10 | 12 | 22 |

Award of Four years UG Honors with Research Degree in Major and Minor with 176 credits. Exit option: Award of UG Degree in Major with 132 credits OR Continue with Major or Minor.